Comparisons of Job Characteristics

Focus Occupation: Driver/Sales Workers (53-3031)

Associated Occupation: Laborers and Freight, Stock, and Material Movers, Hand (53-7062)

Compare Knowledge Compare Skills Compare Abilities Compare Detailed Work Activities Compare Tools and Technologies

<<	Focus occupation element is much lower
<	Focus occupation element is lower
0	Focus occupation element is at a similar level
>	Focus occupation element is at a higher level
>>	Focus occupation element is at a much higher level

Knowledge Similarity of Focus Occupation to Associated Occupation: 87 Focus Occupation: Driver/Sales Workers (53-3031) Associated Occupation: Laborers and Freight, Stock, and Material Movers, Hand (53-7062) Average **Associated Focus Associated Occupation's** Occupation's Rating, All Occupation's **Evaluation of Focus Occupation** Key Knowledge Elements Occupations Rating Rating Expanded education and/or training may Public Safety and Security 6.9 8.3 be required 7.4 Transportation 4.6 8.8 Current knowledge level is likely sufficient

The maximum possible rating is 25.

Source: Alaska Department of Labor and Workforce Development, Research and Analysis Section analysis of O*NET (Occupation Information Network) data.

Skills

Similarity of Focus Occupation to Associated Occupation:

Focus Occupation: Driver/Sales Workers (53-3031)

Associated Occupation: Laborers and Freight, Stock, and Material Movers, Hand (53-7062)

Associated Occupation's Key Skills Elements	Average Rating, All Occupations	Associated Occupation's Rating	Focus Occupation's Rating	Evaluation of Focus Occupation	
Troubleshooting	4.5	5.9	3.9	<<	Extensive development of skills in this area may be required
Equipment Maintenance	3.5	5.7	4.8	<	A higher skill level may be required
Repairing	3.4	5.4	1.0	<<	Extensive development of skills in this area may be required

The maximum possible rating is 25.

Source: Alaska Department of Labor and Workforce Development, Research and Analysis Section analysis of O*NET (Occupation Information Network) data.

Abilities

Similarity of Focus Occupation to Associated Occupation: 74

Focus Occupation: Driver/Sales Workers (53-3031)

Associated Occupation: Laborers and Freight, Stock, and Material Movers, Hand (53-7062)

Associated Occupation's Key Abilities Elements	Average Rating, All Occupations	Associated Occupation's Rating	Focus Occupation's Rating	Evaluation of Focus Occupation	
Static Strength	5.0	10.7	7.5	<<	Extensive improvement in abilities may be required
Trunk Strength	5.7	10.7	7.7	<<	Extensive improvement in abilities may be required
Multilimb Coordination	6.0	10.1	8.9	<	Some improvement in abilities may be required
Extent Flexibility	4.8	9.3	6.5	<<	Extensive improvement in abilities may be required
Rate Control	3.8	7.1	6.1	<	Some improvement in abilities may be required
Stamina	4.0	6.8	4.8	<<	Extensive improvement in abilities may be required
Dynamic Strength	3.5	6.1	5.3	<	Some improvement in abilities may be required

The maximum possible rating is 25.

Source: Alaska Department of Labor and Workforce Development, Research and Analysis Section analysis of O*NET (Occupation Information Network) data.

Activities that Both Occupations Have in Common

Similarity of Focus
Occupation to Associated
Occupation: 47

Focus Occupation: Driver/Sales Workers (53-3031)

Associated Occupation: Laborers and Freight, Stock, and Material Movers, Hand (53-7062)

Work Activities	Exclusivity of Activity
Load, unload, or stack containers, materials, or products	37
Move or fit heavy objects	8

Not all positions in these occupations will necessarily perform all of the listed activities. The exclusivity rating is an indication of how unique the activity is amongst all occupations. The maximum rating is 100. High scores indicate that only a small number of occupations engage in that activity.

Source: Alaska Department of Labor and Workforce Development, Research and Analysis Section analysis of O*NET (Occupation Information Network) data.

Tools and Technologies that Both Occupations Have in Common

Similarity of Focus
Occupation to Associated
Occupation: 86

Focus Occupation: Driver/Sales Workers (53-3031)

Associated Occupation: Laborers and Freight, Stock, and Material Movers, Hand (53-7062)

Tools and Technologies	Exclusivity
Business function specific software	1
Computers	1
Industrial trucks	10

Not all positions in these occupations will necessarily use all of the listed tools and technologies. The exclusivity rating is an indication of how unique the tool or technology is amongst all occupations. The maximum rating is 100. High scores indicate that only a small number of occupations use that tool or technology.

Source: Alaska Department of Labor and Workforce Development, Research and Analysis Section analysis of O*NET (Occupation Information Network) data.